

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

[INCOMPLETE]
AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., Nov. 6th 1888

Benjamin Gates

Mount Lebanon - S. C.

Dear Friend

I have a remedy for toothache which I have used in my practice for several years in the form of pellets put in little vials ready for use, which seem to be more efficacious than anything procurable at the drug stores and in a more convenient form for use. I have quite a demand for them and some naval officers have requested them to take to sea. They are easily made being simply some fibrous material saturated with the liquid and clipped to suitable sizes. I wish to ask you if they could

Washington, D. C., Nov-10th 1888

Benjamin Gates

Dear Friend

Yours at hand.

The suggestions I think are good
I wish to ask further— Will it be
best to put up in vials to retail
10¢, 15¢, or 25¢? An oval $\frac{1}{2}$ oz vial
would look nicely with neat label
for directions. but this should
retail for 25¢. Most of the toothache
drops sold in stores I notice retail
at 10¢ in very small vials.

Further. In the limited quantity I
have put up for my practice. I have
formed the little pellets of ^{absorbent} cotton in
my fingers and then saturated them
in the liquid. The cotton might be

twisted into a loose string and then clipped to required sizes or possibly something of the nature of a thick fibrous blotting paper might be found that would be more convenient.

The materials of which the preparation is composed are not new but are usually sold in adulterated forms which are not half as effective.

The ingredients used are

Pure wood Creosote

Oil of Eucalyptus

Oil Cloves

The Creosote is often sold for toothache but the substance sold is not Creosote at all even when marked "pure".

but carbolic acid in some form

One of the best tests is collodion in equal parts which will not coagulate but Carbolic acid immediately forms

Washington, D. C., 188

a jelly like mass - When carbolic acid is substituted for the creosote it will oftentimes stop the pain of an aching tooth but in many cases it will not while the combination containing creosote will relieve the pain within a few seconds - except where there is devitalization or ossification of the nerve, or exostosis of the root. As these cases are comparatively rare it is safe to say it will stop the pain within two minutes in 19 cases out of 20. I have had lots of people call after trying the remedies on the market in vain & I have been able to relieve them

in one minute I have saved
hundreds of teeth in that way
that people called to have extracted
which I think is one cause of
my success.

The novelty of the thing is in
having pellets already for use
which save time, trouble & are
convenient to carry.

As I am situated just now I
should prefer not to put much
money in it myself for these
reasons - I have just put up
two quite nice pressed brick
buildings for rent on which I
still owe three or four thousand
dollars. Our Salt Co. is doing
nicely but it will take a few
months longer to pay for our
improvements. So I want to clear
up these things before branching out

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any further. I thought perhaps
your parties might be willing
to take it up and pay me
a small percentage on profits
or sales which I would leave
entirely to you.

I will put up a bottle and
send to you with my suggestions
for directions and then one or
two doz. if you think it worth
while. I will pay cost of first
small lot if they pay cost
of printing or perhaps you
would suggest something further

Hoping to hear from you again
on receipt of sample I am
Yours truly J. V. Calver
(over)

will send sample at once

P.S. - I sent Amelia a Hospital
Report containing brief statement
of what I had done for Inman
patients up to last April. Please
ask her for it if you care to
look it over J.W.C.

Washington, D. C., Jan 6th 1889

Friend Benjamin

Not having heard from you for some time I fear you may not have recovered from your indisposition and as you are near the "three score & ten" limit I am a little anxious about you. Am afraid they could not spare you very well yet and I shall be glad to hear that you have fully recovered. Should not want you to trouble yourself about my matter unless it is perfectly essential.

We are having a very mild winter as must be the case all

over the country. There has
been no snow here except a
little in November and a few
flowers are in bloom in the
parks and considerable building
is being done. The weather has
been delightful, a little frost in
the early morning and bright
clear days most of the time.

My dental practice turned me
over $\$2,000^{00}$ ^{in '88} and my horses are
a good investment. Rent easily
at $\$70^{00}$ per month. I have paid
all but $\$4000^{00}$ on them now.
Our fall business has done well
this year average sales about
8,000 bbls per month & we have
recently put in drying & grinding
apparatus. Curran is a good
manager.

You spoke in your last of

OFFICE OF
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207 A ST., S. E.

[Jan. 6, 1889]
AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

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The Societies passing through considerable affliction. I suppose each person would suggest a remedy and perhaps the right one might be found. Those who have nearly passed their time would object to any radical change, and changes are always dangerous and often disastrous & it will require great wisdom I think to set the wheel moving in the right direction. The people must have an object to work for a hope to live and die for. So long as active efforts were made to promulgate the doctrine

of the Society then there was
growth when other objects took
the lead the religion waned
But it is not my province to
theorise and any suggestions
from me might not be ac-
ceptable However I should like
to see you all happy & the
Society flourishing.

If I should attend the directors
meeting of the Royal Salt Co. at
White Plains about the middle of
this month I think I would run
up and see you but I am
very busy at home and it is
uncertain whether or not I shall
go.

Please take good care of yourself
for our friends sake Believe me
Yours truly
J. H. Colver

Washington, D. C., Feb. 19th 1889

Dear friend Benjamin

I enclose two "Directions for use"
The shorter one would probably be
sufficient if only one label. The
other if one wrapper.

On my arrival home I found a
request from Probate Court of Cicero
that I should take depositions of witnesses
to the will of C. C. Sears & as Henry Clay
is one of witnesses it may be necessary
for me to run up to Lebanon to
see him within a few days. In which
case I should be there either Saturday
next (23) or Monday 25th

Very truly Yours

J. V. Calver

[Feb 19, 1889]

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

Washington, D. C., 188

Directions for use

Place a pellet of suitable size in cavity of the tooth (with wire). Do not pack it in too tightly as pressure on the nerve may increase the pain. The use of a second or third pellet is only necessary in extreme cases and there should be an interval of two or three minutes between the applications. Change the pellet in twelve hours to prevent return of pain and if possible have the tooth filled by a competent dentist the second day. Where there is swelling of the face or the tooth is not sensitive to cold water the pain is generally due to presence of gas within the tooth & it requires opening at once to prevent ulceration.

(over)

or this if put on label

Directions for use

Place a pellet of suitable size in cavity of tooth (with wire) Do not pack it in too tightly as pressure on the nerve may increase the pain. - Repeat if necessary in three minutes -

Washington, D. C., Feb. 21 1889

Dear Friend Benjamin

Have had a busy day at
Hospital saw two but will answer
your letter received this morning
The screw cap vial I think is just
the thing if it could be of thick glass
It is more attractive, convenient.

A piece of rubber stamped to right
size & put inside cap would prevent
odor escaping when carried in pocket

I prefer the name "Tooth-ache Pellets"
not because it sounds as well as
"Dental Compound" but because it
is more explicit and because
"Pellets" for tooth aches are new.
I think brief directions ^{and address} should be on
vial as wrappers will be lost

Eucalyptus Oil can be procured
from Thumber Whyland & Co

West B'd. way & Hudson St
New York

The price quoted is \$1.50 to 1.75 per
lb. so it is not high.

I think it will require not
more than one drachm of the
mixture for our vial of pellets—
as near as I can guess. That is
about one teaspoonful. If this is
correct one pound should put
up nearly 100—That would bring
the whole cost within 5 or 6¢ except
advertising

I still think I may see
you Monday next but am
not positive

Mail ~~close~~

Yours truly
Jat.

Dr. Calvers' [Feb. 24, 1929]

Tooth-ache Pellets

A positive cure for toothache always convenient
Prepared by the Society of Shakers

~~Mount Lebanon, Columbia Co N.Y.~~

All orders addressed to Toothache Pellet Co.

Mount Lebanon, Columbia Co. N.Y.
will be forwarded by return mail post paid
Price 25 Cents per Bottle. Send Postal note
or postage stamps —

Directions. — Place one in cavity of the
tooth. Repeat if necessary in three
minutes

OFFICE OF
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AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

If you think best call them "Shaker's Toothache Pellets" and under say "formulas furnished by practical dentist". It is immaterial whether or not my name is mentioned, p. 1.

Washington, D. C., Feb. 24 1889

Dear friend Benjamin

I return a modification of your label for your approval or alteration. As before suggested I like the term "pellet" because of its novelty & convenience & I think possibly the trade mark "Toothache Pellet" could be copyrighted or registered as I think it would be imitated. I would suggest advertising to a limited extent in different parts of the country & if it pays to push it as much as is consistent.

Do you find any suitable material for the pellets? Perhaps a loosely spun yarn ^{of prepared cotton} may be the best. This could be saturated in the ball & afterwards

clipped to required sizes.

The new postal laws - (see postal guide 1889) I think allow 4 oz in liquid to be carried in glass provided it is protected by a wooden or paper case not less than $\frac{3}{16}$ in thick.

A ~~square~~ block of wood with a hole bored in it might be cheaper than paper. -

Henry thought only two witnesses to the will were necessary so I returned papers with the two depositions & this obviated the necessity of my going to Lebanon unless papers are returned to me.

There will be an immense crowd here next week. The City is fast filling up - (I have told no one but you of the Compound)

Very truly, Yrs

J. A. C.

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., Mch 10th 1889

Dear Friend Benjamin

Last evening I went to see Dr. W. W. Evans a prominent Dentist here. The one with whom I studied before going to College & a very good friend of mine. I asked him what he thought of a good Toothache remedy put on the market in the form of Pellets. He said he thought it a splendid idea & that there was no good toothache remedy now on the market. He is appointed one of the jurors to the Paris exposition & if you thought but I could get him to introduce them over there I find the screw cap to oral

is not quite tight without a
piece of ^{thin} rubber ^{or leather} in the top

A cartridge punch of right size
would cut them out nicely or
a "Sandpaper desk cutter" (No 3)
made by Wm M Speakman of
No 6 South St. Philadelphia

We had nearly 200,000 strangers
in the City during the Inauguration
and notwithstanding the constant
rain there was two rows of people
twenty feet wide & three miles long
about as slow as they could stand
More than could have been packed in
your "Best meadow" I think -

All about as usual.

Kind regards & best wishes of
Yours truly,
J. V. Calow

Washington, D. C., Mch 18th 1889

Dear Benjamin

Yours of 16th incl. at hand. The problem of a suitable material for the pellets is the difficult one. It has just occurred to me that perhaps a thick loose felt could be made from absorbent cotton by similar process to that employed in making hats. You would know whether or not that would be practicable. Another suggestion - perhaps a paper pulp without sizing low & soft $\frac{1}{8}$ in thick could be produced at paper mills. -
Something in sheet form would be the most easily reduced

to the proper state of saturation
by passing through adjusted
rollers or by other means

The cotton rolled by the fingers
is just the proper density but
the process is too slow &
expensive. The Japanese
paper if thick would be
very nice. I may find
out from some member of
the Japanese Legation if that
is procurable. They are
patients of mine & I am
to see one of the secretaries
this morning. Will see if he
can tell me anything

Yours truly
J. V. Colver

OFFICE OF
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AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., March 19 1889

Dear Friend Benjamin

Since writing you yesterday
I have found a cotton felt about
 $\frac{1}{8}$ in thick which seems to be
just the thing excepting perhaps
the cotton of which it is made
contains some little black
pieces that are a little objectionable.
I enclose a sample in letter &
send more by same mail.

It seems to absorb the liquid
readily and is of about the right
density I think. I got these
strips from a hatter who uses
them to put under inner lining
of hats. He promises to ascertain
where it is made. Many of

The stripes are clear enough
I think this is what we want
Board of Physicians of East
Washington Dispensary have today
asked me to accept the position
of Dental Surgeon to that institution
I did not ask for it but I
suppose it grew out of a case
I had two years ago when a
little girl had fallen 20 feet out
of a window striking on brick
parapet on knees & chin, driving
the front teeth up into the bone
almost out of sight & splitting
open the roof of the mouth making
an opening $\frac{1}{4}$ inches long $\frac{3}{16}$ wide
into the nose. I removed the teeth
& replaced them & completely closed
the bones of the mouth. A very un-
usual accident but it helped me
very much

Yours truly
J. A. C.

Washington, D. C., Mch 29 1889

Dear Friend Benjamin

Your note enclosing
label rec^d - Please notice that the
letter c is omitted from "practical."
And to be correct the capitals should
be left off the following words -

"Furnished" Practical, Dentist, Tooth

Three, Minutes, Mill, Mail, Post, Paid
Bottle, Postal, Note, Postage, Stamps -

I to have it printed correctly would
create a more favorable impression
with many people. I would also
suggest printing lengthwise of the
label as it is much more easily read

A friend has written to find when
the fell is made & I will send word
as soon as I can ascertain

I think the "Tooth Ache Pellets" could
be registered as a trade mark as
I am quite sure it will be
imitated.

I have also been trying the
fett & like it better than at
first - I had another opportunity
a few days since to test the pellets
in comparison with other remedies
A Surgeon of Providence Hospital
had sent some medicine for a
little girl who had kept the family
awake crying with an aching tooth
she was afraid to have extracted. It
had little or no effect - They applied
to me & sending over a few pellets
cut from the fett peace was restored
I will write a circular & send in
a few days. The tendency will
be to cut the pellets too large
About $\frac{1}{6}$ of the width of those strips

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[March 29, 1889]
AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

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would be about right I think
That is about $\frac{1}{8}$ in. Sq. - Some
will naturally be smaller & some
larger. Now as every thing
is ready you could make some
proposition for arrangement between
us based on net profits or
amount sold. What ever you
think is right will be
satisfactory only so we
understand it

Yours truly
J. V. Calver

Washington, D. C., April 8 1889

Friend Benjamin

I enclose this
circular subject to your
approval or revision.
I have not been as busy as
usual since "Inauguration"
and all the dentists seem to be
complaining. I only made a
little over \$100⁰⁰ ^{in March}, while in Feb. I
made over \$200⁰⁰. Business will
probably be better again soon. It seems
a little strange not to have a "rush"
of work. After I get my house paid
for I shall not care so much

Hope you are enjoying good health
and prosperity
Yours truly,
J. V. Calver

Washington, D. C., May 10 1889

Dear Friend Benjamin

The box of
Tooth ache pellets at hand. They
make a very nice appearance
but perhaps are not quite as
good as we can get them. I
have opened and examined
all the ~~latter~~ vials. The general
impression is that the pellets are
too much broken apart and
too fully saturated with the medicine.
Perhaps correcting the latter fault
may obviate the former. How
would it do after dipping the
sheets to pass them through
rollers properly adjusted as a

hand "wringing machine" to
remove a part of the liquid
& compress the fibers before cutting
Or perhaps if the felt was first
firmly rolled it might prevent
that splitting but after saturation
it seems to condense more readily
In a few of the bolts I find
the pellets very nice & not
so much broken. These seem
to be less fully saturated also
An excess of the fluid would
blister the mouth when applied
Only a little is required & cost
less. Please do not put up many
until we get them just right
I think they might be cut just
a little larger than the most
The package came in good shape
Perhaps the rubber packing for
caps would be better than

OFFICE OF
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[May 10, 1889]
AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

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the cork which seems to compress
in the end of the vial. The
labels & circular are nice
with the exception of a miss-
placed e in "Directions", which
no doubt you noticed

The formulae is right
We have been getting some
very hot weather.

We have some prospect of selling
out our Satt works to ^a syndicate
but nothing is positive about it
yet. I am about as busy as
I care to be.

I hope you are well and
not working too hard

I have tied myself rather
closely to business in order
to meet payments on my
house but if we sell out the
Salt works that would more
than pay all my indebtedness
and I would try to run
up to Lebanon for a few
days during the summer
& should I do so would like
to come when the Ministry
are at home to see them
all again

Yours truly
J. H. Adams

Washington, D. C., May 15th 1889

Dear Benjamin

I had several opportunities to try the pellets since I received them. Three cases on Sunday. In each case the pain was all gone in less than five minutes. One lady had been suffering 36 hours - she had no return of the pain & the tooth was ready for filling the next day. By using a small pellet I had no trouble about burning the mouth.

I spent some time yesterday trying to find a fill of the right kind one that will not flake off when cut small. I found

something perhaps a little too
low the other way. A little too
firm & not quite thick enough
& not right in color. Several
parties assured me that a
white felt of the kind I wished
was made. Taylor & Bloodgood
& S. Thomas at New York are
jobbers in that line. I will
write them soon as I get time
I enclose a sample of the
red felt which seems to absorb
sufficient medicine & perhaps is
now too firm. It will not split in
pieces & if it were white & little
thicker perhaps it would be all right
What do you think? Perhaps we can
find something as soft & thick as the
first that will not split but if not
then I think this last may be
better on account of its not splitting.

Hope you are well
Yrs truly J. V. Calver

OFFICE OF
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AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Evening I intended going
down town to get some full
to send you but did not
get time. Will send soon
J.V.C.

Washington, D. C., May 20th 1889

Dear Friend Benjamin

Yours of 18th received.

There is no question in my mind
of the efficacy of the medicine.
I had a case this morning one of
the physicians at the Hospital
drew over to my office almost crazy
with an aching tooth. One of the pellets
set him all right in less than a
minute - It seldom or never fails
unless the nerve is dead or partially
dead so that gas is formed in the
nerve cavity. All we want
now is a proper fitt. The other
breaks up too much when cut
small enough. I enclose a small

piece of yellow felt which I have
been trying. I thought it not
quite thick enough. but I now
think it is & I don't know what
the coloring matter is. If a vegetable
product probably it would not
be of any consequence & the
appearance is improved rather
than otherwise so if we could
not get the white I would use
the yellow or very light pink
either of which I can get here
I will send you a little. This
material will not absorb quite so
much medicine & can be left
now fully saturated.

As to the means of introducing
them you would know better than
I. but I think a good many could
be sold if once introduced

Yours truly J. W. Weaver

Washington, D. C., May 21 1889

Dear Benjamin

I send you by mail
2 1/4 yds of felt like enclosed
sample. This is the nearest to
white I could get in this city.
I should like to have had it a little
thicker & a little softer but this will
not break in pieces and if cut
rather small will do. As it
does not hold so much of the
liquid it will need to be fully
saturated I think. Suppose we
call this all right until we can
find something better. The following
is formulae

Creosote 8 parts
Oil Cloves 1 "
" Eucalyptus 1 "

You also wrote it in your

memorandum book while
at Wilmington. He aw all
about as usual. Though Mother
is complaining a little. We
expect to send her away to
Cattaraugus about July first
for a change. She has been
quite comfortable the past
few years & we take the best
of care of her.

Hope you aw all well
Yours truly
James
erickson

Washington, D. C. May 24 1889

Dear Benjamin

Experimenting with
a piece of the felt I sent you
I find it very easy to make
it thicker by rolling it when
wet with hot water. As the
hatter works his hats. A piece
5 in sq. was very quickly reduced
to 3 in sq. - I cannot see
now why this will not
answer. It will not split
& holds enough of the liquid
if fully saturated

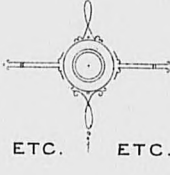
Yours truly
James

LIPPMAN BRO'S
 EXPORTERS, IMPORTERS & WHOLESALE DRUGGISTS,

LIPPMAN'S BLOCK.



DRUGS,
 CHEMICALS,
 PAINTS, OILS,
 PATENT
 MEDICINES,



DRUGGISTS'
 SUNDRIES,
 FANCY GOODS,
 SURGICAL
 INSTRUMENTS.



ETC.

ETC.



Savannah, Ga. May 24th. 1889

Toothache Pellet Co.,

Mt. Lebanon, N.Y.

1 doz -	20%	2 40
1 gross	40%	21 66
5 " "	5%	90 00

Gentlemen:-

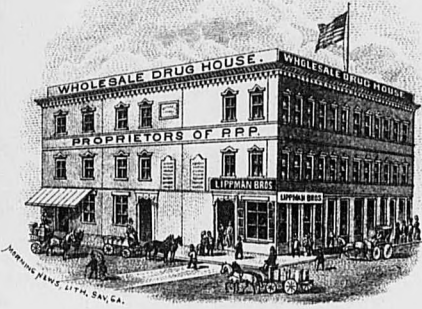
We think your Toothache Pellets will sell down here and make you the following proposition.

We send you by todays mail a copy of our Drug-Journal which circulates in Georgia, Florida, Alabama and South Carolina. It is the only Drug Monthly that circulates in this territory and we consider it the best advertising medium to reach the drug trade, as well as the general stores in these four states. Parties represented in our Journal are assisted in the sale of their goods by our six travellers who are instructed to pay special attention to the goods advertised in these pages. The proof of the success we have met with in introducing these various goods to the trade, has been the approval

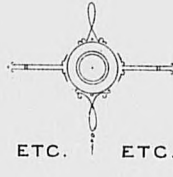
[May 24, 1889]

LIPPMAN BRO'S
EXPORTERS, IMPORTERS & WHOLESALE DRUGGISTS,

LIPPMAN'S BLOCK.



DRUGS,
CHEMICALS,
PAINTS, OILS,
PATENT
MEDICINES,



DRUGGISTS'
SUNDRIES,
FANCY GOODS,
SURGICAL
INSTRUMENTS.

ETC. ETC.

Savannah, Ga. _____ 188

by the advertisers who generally renew their contracts with us at the end of the year. We will give you 1/4 page in our Journal for six months for \$40.00 and will take pay in the goods advertised.

In conclusion if you wish to do a good business in this territory it would pay you to be represented in our Drug and Paint Review.

If agreeable send advertisement and we will at once go to work for you, and we think the result will be mutually profitable.

Yours truly,

Lippman Bros

OFFICE OF
DR. J. V. CALVER,
207 A St., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., May 25 1889

Dear Benjamin:

Glad to hear that you are coming this way soon. We have a spare room and shall be pleased to have you stay with us as long as you remain here if you feel so disposed. If you could notify me a few days ahead I could so arrange my appointments as to spend a little time with you. We are as you know just one square east of East Capitol park. Walk directly east from centre of Capitol. One square from the grounds. & you reach 2nd St. East. then south one square by the side of the high fence

enclosing the new Library site
& you reach South A. St. Our
house is on the South side of Street
the fourth door from corner of 2nd
We are very pleasantly situated
& convenient to cars & Herdie's
Take any line going east & get
off at 2nd St East & you are within
our square of us. If on East
Capitol St go south. If on Penn.
Ave. go North. It will be most
pleasant when the new Library
is completed. Then the grounds
will extend to Second St.

Allow me to explain a
little in regard to an ulcerated
tooth. These almost invariably
come from a nerve that is dead
or ~~is~~ nearly dead & the formation
of gas within the root formed
by the decomposition of the nerve

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which gas, not being able to escape through the natural opening presses through the small opening in the end of the root, accumulating there, first causes inflammation of the membrane covering the root (called the periosteum) which if not relieved terminates in suppuration & the formation of ulcer. Looking at it in this light in the case referred to, the relief would have come from the cleaning out of the cavity, thereby allowing the gas to escape, or that the nerve was not dead but only inflamed. In case there was swelling of the face & ulceration I should

open into the sinus cavity &
keep it open until the roots
could be cleaned & filled

The application of any medicine
in the cavity where swelling had
commenced would be likely to
increase the trouble by more
effectually closing the opening.
Counter-irritants applied to the gum
in the first stages of these cases give
relief but this is not permanent
unless the tooth is opened. The burning
of the gum by the medicine might
give a little relief, but equal
parts Tinct. Iodine & Tinct. Aconite Root,
would be much more effectual by
first drying the surface & painting
in usual manner.

Please excuse my little essay on
Ulceration
Yours as ever
James

Washington, D. C., May 31 1889

Dear Benjamin

I received yours of 27th
and answered it stating that
I would meet you at Wilmington
Thursday 30th inst. So I went
on yesterday & met every train
in the afternoon but failed to
meet you. I found no telegram
at the office there so I concluded
you had been unavoidably detained
at home & did not reach N. Y.
as expected. I could not
remain on account of my
business here. I think
every thing could be settled
by letter & what ever
arrangements you think

best & right to make I
presumed would please me
I was sorry not to have
seen you.

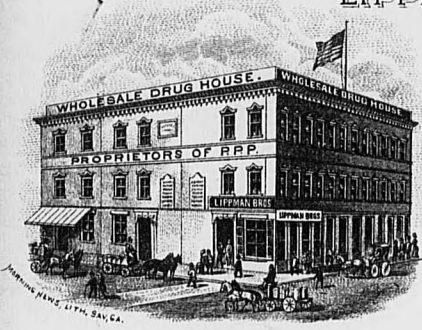
Geo. B. Whitney is employed
by Harlan & Hollingsworth Co.
(or H. & H. Co for short) Wilmington

Excuse haste

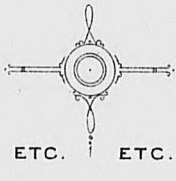
Yours truly
James

LIPPMAN BROS
EXPORTERS, IMPORTERS & WHOLESALE DRUGGISTS,

LIPPMAN'S BLOCK.



DRUGS,
CHEMICALS,
PAINTS, OILS,
PATENT
MEDICINES,



DRUGGISTS'
SUNDRIES,
FANCY GOODS,
SURGICAL
INSTRUMENTS.

Savannah, Ga. May 31st. 1880

Mr. Benjamin Gates
New York

Dear Sir:-

Yours of 27th. inst., received. We think we can do some business with you if your goods are advertised.

Our proposition was to take \$40.00 worth of Tooth Pellets in exchange for an advertisement of 1/4 page for six months, or will take \$75.00 for 1/4 page for one year. Should you accept the latter proposition you can send us 5gr. and we will remit you the balance in cash.

Yours truly,

12

144
5
7,20
5
35,00

56
5
180
90
90
75
15

L15 89.2.1.123

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., June 26, 1889

Dear Friend;

Your letter to James is at hand but as he is quite sick we did not like to trouble him with any business just yet. He has had a severe attack of choleraic diarrhoea and is a little better but still quite weak. In two or three days we hope he will be stronger and will be able to answer your letter.

Kind regards to all the friends

Yours very truly,

William Calver

Washington, D. C., July 5th 1889

Dear Friend;

Jasree has been quite ill for two weeks and unable to write but is now much better. When he is able he will go to the sea shore for a few days to recuperate.

I think you are on the right track using superior cork, a kind used for champagne. Known as champagne corks which is very fine and elastic is the only kind suitable for that wine. This kind will expand after it is taken out of the bottle and make a gas tight

stopper. James suggests that
thick felt dipped in paraffine
might answer. He hopes how-
ever you have succeeded and
are going on with the matter
without further trouble.

Yours very truly
William Calver,

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., July 17 1889

Dear Benjamin

This is the first day
in nearly four weeks that
I have been dressed or able
to write a letter. I have
been very ill but feel very
much better now. Too much
work & too little exercise I
suppose was the cause.

My present plan is for Nannie
& I to go to Asbury Park, N. J.
for about a week or ten days
as the sea air always builds me
up so fast. And then we
might extend our journey
to Lebanon for 3 or 4 days
longer if you were going to

be at home we could make
all necessary arrangements
& I would like to see
Amelia and the others

Will you please notify
Amelia and address
me at

"The Brighton"

Third Ave.

Asbury Park
N. J.

Should any other plan better
suit your convenience please
~~state~~ suggest it

I will look for a letter from
you by 20th inst

Yours truly
J. V. Calver

OFFICE OF
DR. J. V. CALVER,
207 A St., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

"
Brighton"
Asbury Park

~~Washington, D. C.~~ July 23 1889

Dear Benjamin

Your telegram &
very kind ^{letter} duly received. When
I arrived here I found it difficult
to walk only at a very slow
pace & not far at that but
the cool sea air is building me
up rapidly & I have just taken
my first plunge in the waves
but was exhausted in five
minutes but the waves were
high & it requires a strong man
to breast them. I'll be equal
to it in a few days. Our
Present intention to leave
here Friday noon in time for

for the night boat to Albany
and out to Lebanon Sat.
Morning. To avoid carrying
valises and being stony. We
have a trunk for baggage

I don't know but you is
going to make something
out of his inventions at last
I will tell you about it when
I see you. Some of the best
men in Washington have
taken hold of it.

The American Satt Co. is assuming
shape & we expect to be bought
out at good price

Yours Truly
J. V. Colver.

Will telegraph you from
Albany on arrival of Boat,
but if you hear nothing expect us
Saturday Morning on first train from

Washington, D. C., Aug. 5 1889

Dear Friend Benjamin

We reached home last evening. I went to Passaic to see Mr Geo. C. Hodge in regard to the pellets. I inquired of two or three persons in regard to him & received favorable replies but I think he has not lived so very long there.

He says he will be on the road making sales for his dental bureau most of his time for the next year. He would like to take hold of the pellets business had nothing to do with it. His idea is something like this. He thinks he could cover the country

quite well & would like the
control of them. In which
case would wish his name
& address on the bottles so as
to get the benefits of his efforts
to introduce them to Dentists &
Druggists. He would like them
furnished to him at lowest
figure consistent with reasonable
profits for us.

I think he is a good salesman
& probably it might be best
to let him try it if you think
best, only reserving protection for
ourselves as well as security for
him.

I should be satisfied with a
small profit whatever your
thought was right. And if
he should take them payable
on delivery or 30 days' time

Washington, D. C., 188

There could be no serious complications in the matter.

Perhaps it might be best for you to arrange to meet him at an early date. As he is going out the road at once & the matter might start at once. You could arrange to include my profit as well as yours & you pay me.

He asked if they could be furnished him as fast as he wanted them & I said certainly -

Examining the pellets. I should prefer them ~~rather~~ more fully saturated & so that on pressure a

little enters the cavity of the
tooth & when getting more full
I would suggest getting it thicker
so it would make a better
shape pulled

For a poster in Drug Stores

Shakers'

(Trade Mark)
Secured

Tooth-ache Tablets

Will cure in nineteen ~~cases~~ ^{cases} out of twenty

I will see Henry this evening. He was too
busy the morning to see me. It
seems to me B. G. or T. A. P.

painted in red on the label
plainly would be as good
as any thing. In that case
"Shakers' Tooth-ache Tablets" might
be in red also with "Trade Mark"
under it. . . But I would not
delay for trade mark as that can
be affixed at once if on meeting
Hodge you could arrange to

Washington, D. C., 188

Successfully him at once
Of course we would not want
to give Hodge exclusive control
unless he sold certain amounts
but it would take time to
work up those sales, at the
same time he would want
protection for an effort to
build up a business.

It strikes me that it would be
about fair that he receive about
 $\frac{1}{2}$ of the profits for his time &
traveling expenses but I made
no definite proposition & as I
preferred to leave that all to
you. It would be just

as well not to mention
that the descriptive term was
not included in the
trade mark

I am getting better every
day. And am at work
again moderately.

Hannie sends kind
regards - to all

Yours truly
James

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., Aug 7 1889

Dear Friend Benjamin
I learned from
Henry last evening what he
had not fully explained in
his letter to you in regard
to the trade mark. That it is
necessary to use it previous to
securing & that it must have
been sent to a foreign country
(Canada for instance a bottle or two)
as we have to "surrender" to these
facts.

Had occasion to use some of
the new pellets today. They work
splendidly. — Hope we can get
them in market at once

The letters B. C. or T. A. P. printed
in red plainly on the surface
of label, ^{or other print} seems to me as good
as anything I can suggest
The tap. spells a word that
might fix the attention. Although
not elegant is easily remembered
You might prefer something
else

I wrote Mr Hodge last evening
to communicate with you at
once

Yours truly
James

Aug 12 1889

Mr. Benjamin Gates

My dear Sir:

I have corresponded with
Dr. Cahoon about the Booth
Actin Petition. This request to meet
you, & so about time & place,
I expect to go to Boston tomorrow
& return by way of Springfield
From there I could come to
Ruttsfield unless try & do so
writing you a day or two in
advance, & send telegram of
the day also

Yrs Very truly
Geo. E. Hodge

Aug 15 1889

Mr. Benjamin Bates
Dear Sir: I

am, last evening, in receipt
of a letter from Dr. Calver,
asking me to admit meeting
with you in New York City, Monday
or Tuesday, if possible. I will
about noon will suit you.

I will meet you on Monday in N.Y.,
at such time & place as you
may indicate by word sent to
me here, will so inform
Dr. Calver
Very truly
Yours

Very truly
Yours
G. E. Hodge

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., Aug 16th 1889

Dear Friend Benjamin
I have just rec^d a
note from Mr Hodge saying
that he had suggested
meeting you in New York
on Monday (19th) at such
time and place as you
would name.

I am very busy, but if you
think it best for me to
be there I will go if you
mention time & place. As there
will not be time to get your
letter please telegraph at
my expense

I am trying the pellets

almost every day. They are
all right. I think we
can safely say they will
stop the pain in ~~most~~ 19 cases
out of 20. Always
except the nerve is dead
or partially so causing gas
within the tooth

I have bought a bicycle safety
(No 135⁰⁰) & was out riding at 5.30
this morning. That is cheaper
than being ill. I am all
right now & plenty of work
Yours truly
J. V. Calver

GEORGE E. HODGE,
PASSAIC, N. J.

Aug 31 1889

Mr. Benjamin Gates

Dear Sir: Your line
of yesterday is rec'd. I am just
in from the cities east; Monday I
go to Washington, & shall be on
leave: I trust will again write
you, about a time for seeing you.

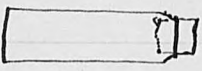
Yours truly

Geo. E. Hodge

Washington, D. C. Sept 1st 1889

Dear Benjamin

Geo. E. Hodge called
here Wednesday evening & I
promised him I would write
you the next day. I generally
try to keep my promises but
failed this time. I have been
so crowded with my work
I find it impossible to keep
up. Last week I had six
plates to make two gold
crowns & my time all
filled with office work besides
of course I did not do it
all. Some work I have had
to refuse but our dislike
to send parties away

Mr Hodges only proposition was to have some very small sample bottles put up that would hold a doz. pellets or so of about this size  that he could give away to introduce them to Dentists & Druggists to see if he could get orders. He said he was willing to do so much "Missionary work" but that the other bottles were too expensive to give away & too large to carry for that purpose. His first idea was that they should be sold for 50¢ but now he thinks that perhaps a smaller bottle at a less price would be better. I think them about right as they are. He could not

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

Sept. 21 1889
AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., 188

state just when he would get back to New York but I promised to write him soon as I heard from you.

Would it not be best to advertise them in a limited way in different parts of the country to see if it would pay. You would know much the best how to introduce them. Some Dentists would probably think them a detriment to their business. I will meet you in New York or elsewhere whenever you think best if you think it necessary

provided you give me
a little notice in advance
I could reach D. Y. & back
within 24 hrs. so I need
lose only one day. My
time is worth \$ or 10 dollars
a day now & yours must
be more. Hope you are
not taking too many
of the Societies troubles on
yourself as at your age
one would expect a little
respite

Please remember me
to Sister Mary & other
tell her I will write soon
to thank her for kindness
extended

Yours truly
J. W. Calver

Washington, D. C., Oct. 1st 1889

Dear Benjamin
Yours of 30th ult.
recd. The arrangement is
a first rate one. I don't see
that it could be better as
it will reach a large number
of people at comparatively
small expense. That is just
the right plan. I would
suggest that the circuler or
Card be something attractive
A picture or something that
would be preserved. Picture of
dwelling house Mt Lebanon, or Meetinghouse
in form of bookmark or a blotting pad
The multiplication table or items of useful
information. I suppose you send

out 30,000 to 40,000 bottles per
month I might think best
to have a new circular each
month or different ones in
~~same~~ ^{same} box.

I make these little suggestions
but you may think of something
better

Hope you are feeling quite
well

I have just had an application
to take charge of the dental work
of a large Catholic institution
I seem to get all the best work
in this end of the City. So I
am not likely to be idle

Yours truly
James

[C 1889 Oct. 1]

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

Suggestions for
Circulars

Washington, D. C., 188

Items about Teeth

If you would enjoy good health
preserve the teeth.

Acids in food or drinks destroy
the teeth faster than sweets.

Clean the teeth every day with
the following Tooth Powder—

Equal parts. Powd^r Orris Root, Powd^r
Cuttlefish bone & Precipitated Chalk
flavor with Oil Rose or Wintergreen

Any druggist will put it up,
many tooth powders are injurious this is not.

Children's ^{fine} teeth should ^{be} filled not
extracted until the roots are absorbed
If the tooth aches stop the pain at once
by using Shaker's tooth ache pellets and
~~then get your dentist to fill it~~
For sale by Ac Se

OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOV. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., Oct 3rd 1889

Dear Benjamin
Circulars and
postal cards today. They are
good, only I suppose you
will change the address to
A. J. White & Co.

How many will you send
out per month?

Have had a busy day at
hospital & am tired

Jim says Mr Rand of the
publishing house of Rand & McNally
wants an interest in his invention
he came this afternoon to see it tested

Yours accout
James

OFFICE OF
DR. J. V. CALVER,
207 A St., S. E.

AT GOVT. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C. Nov. 13th 1889

Dear Benjamin

I sent yesterday (via Harlan R.R.) freight - a box of books to Amelia for library. I could not prepay freight charges so if you will kindly inform me what it is on arrival I will forward it. (Enclosed ^{find} B. L.)

I told Henry to wait a little before making application for trade mark but think he has attended to it by this time. I have been exceedingly busy since I saw you. Cannot complain of want of work. My business in Oct. paid me \$232.⁰⁰ & this month to date \$112.⁰⁰

I have paid off 1000⁰⁰ of mortgage
on houses Oct 10th. One of my
tenants is to leave to-day. I
put a small adv. in paper
I could have rented the house
about six times the next day
The situation near the park
makes them very desirable
and easily rented.

Hope you are all in
usual health as we are
I shall be pleased to hear
from you whenever you
have time & inclination
to write.

Yours truly
J. M. Calver

HENRY CALVER,
ATTORNEY AT LAW AND SOLICITOR OF PATENTS,
No. 501 F STREET, N. W.

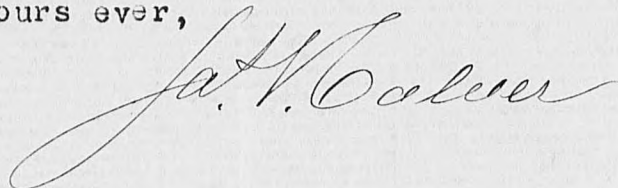
WASHINGTON, D. C., Nov. 28, 1889.

Friend Benjamin:-

I called to see Henry about the Trade-Mark and he suggests waiting until we find how the sales are going to be before going to the expense of registering the same. I think that the suggestion is a good one, as there is no hurry about applying for the registration, for this can be attended to at any time. It is the party who first adopts a trade-mark that can hold it, even if some one else should first apply for registration. In case you think that the sales will not justify the expense I will send you back the \$25.- that you let me have for the registration of the trade-mark. I wrote you the other day about a box of books which I sent to Amelia. Please let me know what the freight is on the box and I will forward the money.

I hope that you are all recovering from the measles, that is if you have all had them, and that you will escape having them again. Hoping to hear from you soon, I am,

Yours ever,



OFFICE OF
DR. J. V. CALVER,
207 A ST., S. E.

AT GOV. HOSPITAL FOR INSANE
ON THURSDAYS.

Washington, D. C., Dec 3rd 1889

Friend Benjamin

I have yours of yesterday
and enclose Chk. for Twenty five
Dollars. Could send Ltr on N.Y. if
this is any trouble to you.

Think I must try to see if
there is any way to deodorize the
oils without destroying their effect
I am busy as usual but
did not do quite as well in Nov.
as in Oct.

We are all about as usual
Very truly yours
J. V. Calver